

Behavioural Model & Language of DISC

Target Training International (TTI)

Heather Ballantine works with individuals and teams to promote awareness and knowledge of self and others and works with you to show you how you can use this knowledge to best effect – at home, work and play.

She will introduce and inspire people with her knowledge, enthusiasm and passion for this incredibly 'user-friendly' behavioural model and profiling tool.

The tailored workshops and superb profiles, from TTI, will provide you with a real sense of 'self'.

- How you like to do and approach things in life
- How this compares to the approaches | ways of others
- The impact that 'you being you' may be having on 'significant others'
- Providing you with a framework will help understand, appreciate & value different ways

Heather will provide you with the knowledge, know-how and motivation to create a real interest in using the language and tools well beyond the scope of the 'training room'.

The model and profiles are designed to:

- Make sure that information, on what makes you "tick" actually "sticks"
- Introduce a new and vibrant language to the workplace that is understood, valued and used
- Enable fast moving, enduring change and improvements in team and inter-departmental relationships
- Improve all round performance and effectiveness

So why use TTI and its colourful language of DISC?

We are all unique individuals. To be successful communicators we need to be aware of the fact that maybe 'our way' isn't the 'only' way! People are different; so often than not it is this difference, in the 'how' we do things, that creates tension | frustration in our perception of the observed behaviour of our colleagues | customers.

Working with you to create a programme that will focus on how best to manage these behaviours & perceptions, in ourselves and others, to create:

- An organisation that 'talks the same language' and
- Appreciates different preferences folk have when they deal with **problems, people, pace & procedures**
- A workforce who can talk about differences in a non-threatening language
- Teams who are more aware of the strength of celebrating rather than rejecting different work styles
- Individuals who are more willing & able to adapt their behaviours to promote overall well-being & effectiveness
- Greater harmony and growth

If you'd like to find out more the please contact Heather, details as below, for an obligation free chat.

Target Training International, founded in 1984 by Bill Bonnstetter, have made huge strides in advancing the science of behaviour, values and personal talent. TTI became the first to develop and introduce computerised and personalised reports based on the, now well recognised, four dimensional model.

These are now used by 5 million people to enhance their personal & professional development.

Heather is a fully qualified, licensed practitioner and authorised re-seller of TTI's behavioural model and innovative profiles.